advanced

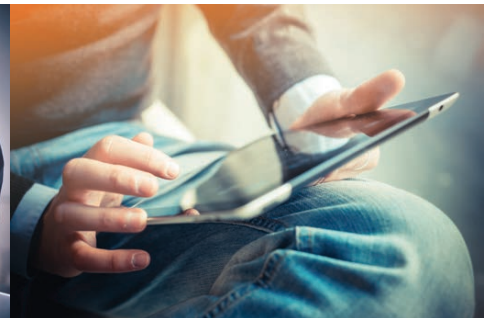**People. Partnership. Solutions.**

Advanced Connected CFO Suite

Back-office support for your finance department

People. Partnerships. Solutions.

We're Advanced. We are a leading provider of software solutions and IT services for private, public and third sector organisations.

Our people

With over 25 years' experience in providing best-of-breed finance solutions and services, we're focused on making a difference to your organisation. Working closely with our team of finance specialists, our software development is informed by their experience in the finance profession, expertise and rich knowledge of a diverse variety of industries.

Our people are dedicated to understanding our clients' financial management challenges, responding with developed and optimised finance solutions, and ensuring that your organisation continues to go from strength to strength.

Our partnerships

We work with private, public and not-for-profit sector organisations of all sizes across the UK, delivering our various core finance solutions from budgeting, forecasting and planning tools to business intelligence dashboards, self-service mobile applications and process outsourcing services - boosting the efficiency and performance of your finance department.

By working closely with industry and regulatory bodies, we ensure our solutions remain fully compliant, current and aligned to our clients' needs.

Our solutions

Our finance solutions and services deliver unrivalled management of your accounting, finances and related financial activities, easily integrating with a wide variety of our other solutions, from HCM to industry specific technology.

Our solutions are designed to help you grow and reimagine your organisation, boost your operational efficiency and realise significant time, effort and resource related savings.

Find out how we can work with you.

Advanced solutions for your finance department

The challenges facing Finance departments

Organisations today are required more than ever to 'do more with less'; particularly those in the public and not-for-profit sectors who face increasing budget cuts. In some instances, this has resulted in government and local authority organisations sharing financial services to reduce pressures on their budgets and finance teams.

Finance teams however, still increasingly require more from their systems; more document digitisation, process automation and data-sharing to streamline processes and boost efficiency.

This is particularly true of senior finance professionals in growing organisations, who are accountable for numerous functions across their business, managing multiple teams and overseeing a variety of processes simultaneously such as stock management, sales and purchase order processing and industry specific procedures.

The consistent demands of regulators and statutory requirements, coupled with seismic economic changes such as Brexit, also place further pressure on finance departments to meet a variety of complex due diligence requirements. Notably, in the public sector, government and local authority organisations are challenged with the need to quickly respond to audit and Freedom of Information requests. Such compliance complexities are also intensified for finance teams across sectors in instances where they are part of a global and/or multi-company organisation.

Regulatory and statutory demands have therefore created an even greater need for powerful reporting, a robust General Ledger to support the intricacies of today's accounting processes and more timely visibility of key organisational data for sharp decision making.

And finally, to keep up to date with digital trends and understand the impact of economic changes, finance professionals require from their analytics tools. They need company data at their fingertips to gain an instant view of performance, and the ability to plan financial activities against to a number of possible scenarios, to ensure continued success in this age of uncertainty.

Advanced Financials

Rather than providing a one-size-fits-all approach we offer optimised solutions to enhance your organisation and support you in meeting your challenges, whether you're in the private, public or third sector and regardless of your size.

Each of our finance solutions and tools benefit from a range of varied core functionality, sector specific enhancements to suit you, integration opportunities and are available via various deployment options, such as on-premise, hosted, Software as a Service (SaaS) and mobile apps.

Advanced solutions for your finance department

Advanced Financials

Our financial solutions include:
> Advanced Exchequer
> Advanced OpenAccounts
> Advanced e5
> Advanced eFinancials

Advanced Exchequer for your growing organisation

Providing effective management of your financial and related organisational processes in one fully integrated system, our accounting solution is built to grow with your organisation, at your pace.

Our finance and accounting solution empowers growing organisations with powerful, automated real-time reporting for timely analysis and decision making by key stakeholders. It offers specialist sector functions for individual industry needs and financial management on the move, to drive performance and growth.

Besim Mani, Finance Systems Manager at Museum of London, has described how clarity of information and our sophisticated business tools from Advanced Exchequer offer the control he and his team need to manage funds.

"We frequently have to produce reports for stakeholders, auditors and the management committee – often two to three times a day," comments Besim. *"Advanced Exchequer integrates seamlessly with Excel, providing us with easy reporting and hands-on information at all times. Reports can be customised according to the information requirements of the end recipient. I have to say that these capabilities not only help the finance department, but the organisation as a whole."*

Besim continues *"it is a solution that will grow and evolve with us and we are already looking at other modules that will further enhance our business productivity. Implementing this solution has changed the role of the finance team, as we can now spend more time on the higher-level aspects of our role rather than data entry and chasing invoices! From the moment we started to use this technology, we had total clarity of the business from a financial perspective – something that is vital for a charity."*

Our finance and accounting solution is also accompanied by our two mobile self-service applications to further boost your operational efficiency.

The integrated Advanced eXchequer365 mobile application offers a diverse range of self-service functions for your Sales, Marketing and other organisational teams, whilst our Advanced eXpense365 mobile app can empower your users with instant expenses processing, anytime and anywhere.

Maria Brown, Finance Manager at Nottingham Students' Union, comments that our Advanced eXpense365 mobile app *"will reduce the time and cost to process student expense claims by 15%*, allowing my team more opportunity to work with club organisers in other areas such as gaining sponsorship, running events and other commercial activity."*

Advanced OpenAccounts for your medium sized organisation

Our finance and procurement solution enables you to easily manage your organisation's and subsidiaries' accounting processes in one fully integratable system, flexible and scalable to your needs. Alongside the extensive suite of standard and customisable reports, configurable workflow capabilities, self-service functions and multi-currency features, Advanced OpenAccounts seamlessly integrates with our wide range of HCM solutions and Advanced Collaborative Planning; our budgeting and forecasting tool.

The extensive integration capabilities of our finance and procurement solution for medium-sized organisations empower you with a complete suite to drive further success.

Advanced solutions for your finance department

Commenting on how our finance and procurement solution have made a difference, Manji Malhotra, Financial Controller at Harvey Nichols said: *"our plans for further expansion meant that our previous accounting system was no longer able to cope with the changing needs of the business. We required a better control of information to feed back to all management. We also required slicker accounting processes to highlight inefficiencies and identify inconsistencies with suppliers. The functionality and usability of Advanced's system means that we are already seeing the benefits of more streamlined accounting and better reporting, which will help to fuel our ambitious growth plans."*

Supporting the increasing mobility of the modern workforce and in line with the UK Government's progressive digital agenda, our finance and procurement solution additionally interfaces with an expenses processing mobile app, allowing for instant photo-capture of receipts and expenses entry, anytime, anywhere and on multiple devices. In doing so, our technology ensures you keep up with revolutionising trends whilst boosting your operational efficiency.

Advanced e5 for your private or public sector organisation

Empowering you with comprehensive reporting, finance, procurement and receivables management, our solution is flexible to meet your growth, industry and organisational needs.

Advanced e5 is built with a variety of sector-specific enhancements to benefit your organisation; whether you're a higher education institution looking to easily manage research project proposals, or an airline looking to lessen the burden of financial settlements following passenger disruption. Our solution also boasts powerful core functionality including a robust General Ledger, optimised for the intricacies of enterprise-level accounting and financial services organisations.

Paul Johnson, Financial Systems Manager at WHSmith, has described how our solution has improved visibility and productivity across the business. *"The Advanced e5 system not only gives us a lot more functionality, it also gives us visibility of all of our operations from the centre"*, comments Paul.

"This makes running the business much easier and better. Previously, to get an overview of performance across the business, we had to drop in spreadsheets from each operation and even then we'd only get a summary. Now at head office we have access to everything we might need to know and we can dive in ourselves if we want to see more detail without having to send emails back and forth to request the additional information."

Unlike other solutions on the market, user customisation is possible during and following the implementation process, meaning our system can match your ambitious growth plans.

Our extensive reporting services and intuitive dashboards also support you in easily meeting internal, statutory and regulatory requirements, delivering deep and timely insight for incisive decision making.

Alongside the system's powerful core functionality, Advanced e5 easily integrates with a number of solutions in our Advanced Financials Toolkit, including our:

> Advanced Collaborative Planning (budgeting and forecasting tool)

> Advanced Air Approvals mobile app

In doing so, our enterprise finance solution empowers you to enhance, streamline and evolve your processes further for continued success.

Steve Brown, Financial Systems Manager at Doncaster Metropolitan Borough Council, has said the council saved £2 million since implementing *"the Advanced e5 finance and procurement management solution, Advanced Collaborative Planning, Budgeting and Forecasting tool and document management technology powered by V1. All of the software is integrated together and hosted in the cloud by Advanced, and in 2015 the entire system was replicated at Doncaster Children's Services Trust, set up by the council to run the borough's children's services."*

Brown continues, *"we now have a single version of the truth with staff able to access one accurate, up-to-date source of data. With electronic purchase-to-pay processes we have greater visibility of spend and can ensure compliance"*.

"With Advanced OpenAccounts we can now access much more detailed financial information. For analysis purposes, the information is already configured for you; dependent on which particular view of the information you want. We can have as much or as little detail as we require and it makes it much easier to be selective when sending information out to the relevant managers. No longer do managers have to scroll through reams and reams of reports to access the information that is important to them."

Dennis Billings >
Manager - Special Projects >
Dart Group PLC

Advanced solutions for your finance department

Advanced eFinancials for your public sector organisation

Designed with public sector organisations in mind, and specific enhancements for government and NHS organisations, Advanced eFinancials offers an integrated suite of intuitive, streamlined and highly scalable financial management applications to support you in making a difference.

The General Ledger provides unparalleled flexibility for financial and management reporting in even the most complex organisational structures and is supported with a comprehensive suite of standard and customisable reports. This reporting suite is also complemented with configurable screens and intuitive dashboards, so your teams can view information relevant to them from across your organisation in one place, supporting timely analysis and incisive decision making.

Our technology has been specifically developed to deliver best-of-breed electronic procurement processes for both internal users and external suppliers across the entire Procure to Pay function. Utilising both existing and new technologies to provide a solution that enables clients to address procurement needs and challenges, the solution includes:

> Central and devolved procurement processing

> Devolved requisitioning and eProcurement (including full commitment based accounting)

> Integration with catalogues/eMarketplaces and our supplier portal

> eSourcing, contract and supplier management

> Mobile apps to self-service approvals and receipting

> Patient level resource management for NHS organisations

> Electronic document management

> Full centralised and devolved goods receipting and returns processing

> Electronic invoicing, verification and remote authorisation

> Effective management reporting and enquiry functions

> Self service capabilities for suppliers

Our eProcurement module not only empowers users with extensive standard enquiries and reports to allow for the complete tracking of requisitions in the Procure to Pay cycle, but on the whole, is highly flexible to your needs and requirements. This flexibility means that our solution can facilitate differing ways in which an organisation procures goods and services whilst providing a streamlined and automated procurement and authorisation process. This negates bottlenecks through raising and sending orders, receipting goods/services and receiving and processing of invoices, easily aligning to your individual procedures.
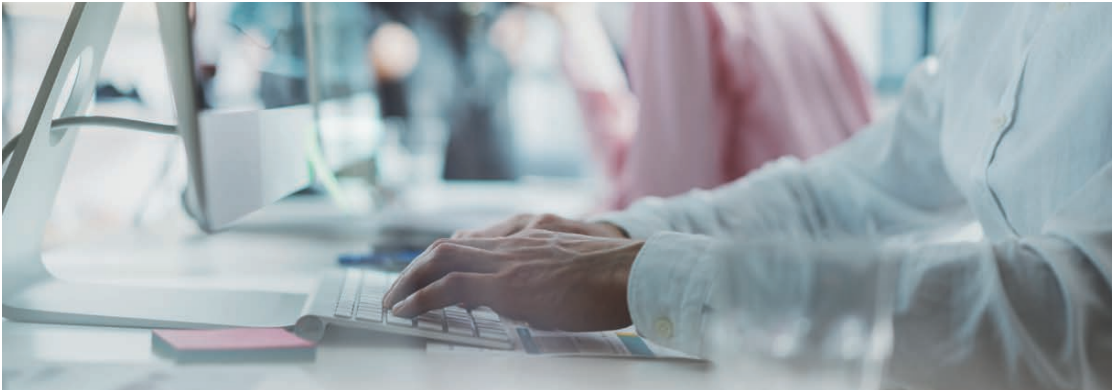
Designed to support organisations in fully devolving their procurement processes to end-users whilst maintaining control over the procurement process, our eProcurement module enables you to further streamline your processes, reduce the pressures on your finance team and reduce administration costs.

The robust procurement function of our solution therefore empowers you with effective management of your processes and key supplier relationships, ultimately boosting efficiency within your organisation, supporting a quicker response to demand and thus contributing to further success.

The self-service functionality of Advanced eFinancials also reduces significant pressures on the time, effort and resources of your finance team. Through our Finance Process Manager module, users across your organisation can initiate and submit financial transactions for approval. Designated finance team members can then authorise transactions, automatically updating and validating the core finance system, thus releasing professionals from lengthy administrative tasks.

We understand that collecting corporate data for use in corporate documentation can be an extremely arduous task, particularly when such data resides in multiple systems. Our Live Office module enables you to quickly and easily embed accurate, updatable data into documents such as Excel spreadsheets, Word documents and PowerPoint presentations, whilst empowering you with the ability to share these documents with others in a secure manner over the web. The productivity enhancements of our solution therefore ensure you remain focused on what matters most.

Advanced solutions for your finance department

In addition, you can benefit from the peace of mind that comes with the end-to-end compliance of our technology, meeting emerging legislative and industry requirements such as the NHS Procurement Strategy and GS1 and PEPPOL standards.

Commenting on how our solution has made a difference, Iain Bestford, Assistant Director of Finance at Newcastle upon Tyne Hospitals NHS Foundation Trust said: *"Advanced eFinancials is the core system that we use and it provides us with all the capabilities that we need to manage the organisation's finances. The system is easy and intuitive to use and the drill-down function is excellent."*

Advanced SaaS Financials

This latest addition to our portfolio, is being designed to make a difference as a browser-based solution. Our SaaS solution will benefit you with a light IT infrastructure, scalability to meet your organisation's growth and will support your mobile workforce on the move. With a fixed monthly payment pricing plan, Advanced SaaS Financials is being developed to ensure that you can focus efforts and costs on what matters most.

Advanced Financials Toolkit

We offer a range of additional solutions to help you, gain greater insight, and boost efficiency and productivity further.

Easily access and manage your solutions in one place

Providing you with the ability to create a central portal where users can support their job function and manage their tasks from one location, our Advanced Workspace solution has been built to boost productivity.

Users benefit from instant access and a consolidated view of their tasks, notifications and approvals from the various business applications they have access to. Quick search and filtering enables users to easily find urgent or overdue items, whilst some transactions can be simply approved from the task list without accessing the underlying module, for further efficiency.

Increase your control of spending with our budgeting, forecasting and planning solution

Our Advanced Collaborative Planning solution offers significant time savings with end-to-end automation and integration. Data is

"With Advanced eFinancials we can now procure goods and services more efficiently than ever before and have much greater control over procurement, whilst being smarter about what we procure and from whom. This has allowed us to more tightly manage costs. At a time when public sector budgets are under increasing scrutiny, effectively managing our spend is key."

Richard Parker>
Head of Financial Accounts>
George Eliot Hospital NHS Trust

Advanced Financials Toolkit

Our additional finance tools and solutions include:

> Advanced Workspace

> Advanced Collaborative Planning

> Advanced Air Applications

> Advanced Exchequer Analytics

> Advanced OpenDashboards

Advanced solutions for your finance department

automatically extracted from all contributing finance and operational applications, removing the need for time consuming manual data collection and re-entry, eliminating the risk of human error.

As the tool is so tightly integrated with your organisational systems, figures only need to be updated once: a single change made anywhere in the information chain will be reflected automatically in all associated systems, allowing everyone involved in the planning and budgeting cycle to instantly view the real-time status of plans.

Budget Managers are also empowered with the ability to create 'working sets' to represent multiple versions of their budgets for effective planning and assessments, whilst finance professionals on the whole can benefit from the solution's powerful reporting capabilities which provide timely analysis and support for scenario planning.

Across the whole budget cycle, organisations can expect to save between 30-60% of the time dedicated to planning, forecasting and performance monitoring, by automating associated processes using our solution.

Streamline your authorisation processes with mobile approval capabilities

Our Advanced Air Approvals mobile app equips your increasingly mobile workforce with the ability to view and process approval requests and rejections, anytime, anywhere and on any device. Boost productivity with remote access and benefit from the peace of mind of secure system administration.

Increase efficiency and productivity with mobile receipting

Similarly supporting your mobile workforce, our Advanced Air Receipting mobile app allows users to receipt goods for their own orders, as well as those created by others and by suppliers, whilst maintaining a track of all goods receipted, anytime, anywhere and on any device.

Gain a multi-dimensional view of your business in real time

Effectively integrating with our Advanced Exchequer solution, our Advanced Exchequer Analytics dashboards provide unrivalled insight and analytics capabilities on any device.

Instantly view dashboards containing data from your multiple systems and sources across your organisation in one place, for an effective view of your performance. Easily share key organisational insights with stakeholders in real-time and schedule automatic report distribution, anytime, anywhere and on any device.

This solution also enables you to build enhanced dashboards in line with your organisation's structure, specific departments or colleagues, and create and assign KPIs for enhanced management.

Reveal the reasons behind the numbers with highly intuitive dashboards

Supporting your financial strategies, decisions and seamlessly integrating with our Advanced OpenAccounts solution, we partner with you to provide highly configurable dashboards and real-time access to your wealth of financial data, that can help drive your organisation towards your goals. Automatically personalise dashboards to your users' individual roles and requirements, delivering insight into areas such as:

> Accounts Receivable

> Accounts Payable

> General Ledger

> Workflows

Benefit from a holistic view of your organisation in real-time, deeper and more meaningful insight, instant report generation and the peace of mind of in-built data governance and security measures.

Eliminate lengthy manual processing

We understand that organisations are challenged with the need to boost productivity, streamline processes and demonstrate effectiveness, whilst reducing departmental costs and achieving more with less budget.

Our range of flexible and scalable Process Outsourcing Services have been developed to support you in meeting these challenges and your organisation's requirements, including:

> Expenses processing

> Invoice management

> Print fulfilment services

> Payroll services

Advanced solutions for your finance department

Plan for the future

We have identified that important areas such as financial reporting, systems administration and print production, are often fulfilled by key professionals, and should they be unavailable, due to unexpected circumstances, the impact to organisational operations could be significant.

Our highly skilled and experienced teams work in partnership with you to offer a 'step in' solution should the need arise. With a thorough understanding of our wider services and solution portfolio, and by understanding your operational and organisational needs, we can effectively tailor the solution to you.

More from Advanced...

Reimagine your wider organisation with our range of HCM solutions, including: HR, recruitment, rostering, time and attendance, learning and development, payroll and payroll outsourcing. We also offer a variety of industry-specific systems, helping you to continue to make a difference whether you're in the public, private or third sector.

With decades of experience and expertise in serving a diverse range of sectors, including; Local and Central Government, Education, Health & Care, Legal, Not-For-Profit, Sports & Entertainment, Retail, Wholesale & Distribution, Construction, Financial Services and Utilities to name but a few, our solutions are optimised to support organisations of all sizes.

Customer Relationship Management

We can provide a customer relationship management solution to support your key partnerships. Empower your Marketing, Sales and Customer Services teams with greater insight through flexible dashboards and online data visualisation of your client/supplier data, powerful reporting for detailed analysis, and enhanced campaign source tracking on all opportunities to streamline your lead qualification process. Automated functions provide you with significant cost and time savings, allowing focus on your most productive activities.

Cloud Services

Our Cloud Services can transform your business performance by building a firm foundation for the future. Improve the scalability and availability of applications and services, access new capabilities, new innovations and new technologies to enable business transformation. Our Tier 3 and 4 data centres provide the highest level of security, expertise and hardware.

IT Outsourcing

Our IT Outsourcing offering aims to help your IT department free itself from day-to-day operational activity so it can deliver strategic value back to the business. We do this by creating a scalable infrastructure that is closely aligned to your core business operations. Organisations have found that costs are typically reduced when they choose us for their IT outsourcing.

Application Migration and Modernisation

Our Application Migration and Modernisation projects are specialised areas of IT. Few organisations have the in-house skills or software tools to undertake these types of projects without external input. We can provide the people, products and processes to ensure that whatever your modernisation goals, we can get the job done – on time and on budget.

Training

Our professional training service helps you maximise your investment and get the most out of your solution. The unrivalled knowledge and technical expertise of our consultants and specialists is one of the unique benefits of working with us. We can develop bespoke training programmes for your organisation, delivering real-time benefits and ensuring you're getting all you need from your solutions.

Business Efficiency Review and Health Check

As your business grows or changes focus, there may be areas of your solution that you aren't taking advantage of. Our Health Check service allows us to identify these areas and give you advice, based on our findings, to ensure you continue taking full advantage of your solution.

An experienced consultant will visit your organisation to conduct the assessment and review how the software is functioning, as well as how you're using it. Following the visit, we'll provide you with a detailed report helping you identify areas for improvement.

About Advanced

We're Advanced. Through our enterprise and market-focused solutions, we positively impact millions of peoples' lives through continually investing in our people, our partnerships and our own technologies to stay focused on your needs. Every member of the Advanced team cares about the little things; the things that matter to you, and the things that collectively make a huge difference to your success.

So what does true partnership look like? True partnership is the defining thing that makes us different from the competition. We pride ourselves on delivering focused software solutions for public sector, enterprise commercial and health & care organisations that simplify complex business challenges and deliver immediate value.

We don't sell theory, only advanced software solutions that deliver immediate value. We enable our customers to drive efficiencies, savings and growth opportunities through focused, right-first-time software solutions that evolve with the changing needs of their business and the markets they operate in.

We're focused on success. Through continuous investment in our people, our partnerships and our technologies we have an impressive track record. Advanced is a Sunday Times Top Track 250 Company 2016 and we ranked in the Deloitte UK Fast 50. Through our success, we can continue to develop our solutions to make sure they're just right for you.

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