advanced

You, more than anyone, know that the legal sector is changing.

Technology, the pandemic, increased competition, and new customer expectations are all transformative pressures that must be addressed. With Advanced IT Services for legal, you can lean on our unique expertise to create an empowering roadmap, unlocking the capacity and flexibility to take your law firm into a stronger future.

Advanced are one of the biggest providers of software in the legal market, and with more than 20 years' experience in the sector, we are in prime position to understand your needs and deliver superior IT Services.

Why now?

Changing legal, changing world

Firms still operate in a competitive environment in which they need to cut costs, deliver value to clients, ensure productivity for maximum billable hours, and acquire new business. But there are new pressures, including the need to manage frequent changes in government guidance, regulations, employment laws and the increasing role of technology in the sector.

The swift transition to hybrid working models has also necessitated a significant increase in the speed of technology adoption and agile IT environments. Consequentially, organisations also now have wider attack surfaces, making cyber security a top priority.

Responsible business

As the competitive landscape grows alongside increasing environmental pressures, there is an increasing emphasis on ethical business practices and having a positive impact on the communities, environments, and the people our work touches.

In addition to being incredibly important for protecting the future for the next generation, responsible business is also increasingly important to potential clients and employees.

Undoubtedly, technology plays a key part in enabling this – whether through cloud-based right-sizing and economies of scale reducing organisations' carbon footprint, or through its ability to facilitate collaboration and knowledge sharing between diverse groups and locations.

"Only continuous technology improvements can increase efficiency, reduce costs, secure data, and improve the client experience at the pace required to remain competitive."

Sam Hudson, Director of Account Management & Solution Architecture, Advanced

Innovation

Client and employee expectations are becoming increasingly demanding, spurred on by innovative technology deployed by other industries which gives people the ability to gain access to better services on the move, quicker than ever before.

Due to stringent regulations in the legal sector, adoption of new technologies such as RPA can be slower in this industry. However, new entrants are successfully fusing together expectations and innovative technology to cost-efficiently provide a more enticing customer experience.

In Advanced's Legal Trends survey, our research revealed that business growth and development is the top area of focus for the next 12 months.

Why Advanced for Legal?

Our credentials in the legal sector are second to none. We provide mission-critical services and support that helps our customers focus on their core activity while accelerating and transforming digitally.

Deep Legal Experience

Our software is already used in over 65% of the top 100 UK Law Firms and we have over 20 years' experience working within the legal sector, delivering first class solutions for a diverse range of legal organisations. By outsourcing services to Advanced, organisations can free capacity to rapidly adapt to the changing needs of the legal market.

Strategic Consultancy

Outsourcing your IT to Advanced's experts is a wise investment in your future. As well as providing the services you need, our specialists will consult with you to devise a digital strategy that accounts for where you are then carries you smoothly forward. Working with you, we will execute an IT strategy that benefits your whole organisation, in line with global best practices and guides you to a more competitive stance.

Cross-Sector Innovation

Advanced have a comprehensive history of working with organisations in all sectors and sizes, from healthcare to finance. Our agile Squads & Practices methodology ensures we use this extensive, cross-sector experience to bring innovation and best practice to all our customers.

"We now save huge amounts of time, boosting productivity and profitability on each case."

Charlotte Corbyn, Taylor Rose Solicitors

Our software is already used in

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Adaptive IT

Just as modern technology must be flexible; our teams are adaptive too- we can expand and contract to meet your needs. This way business goals are met, your costs stay low, and when you are ready to start new projects, we'll be on-hand, ready to execute.

"The hosted set-up allows us to flexibly and remotely manage ICT Chambers, utilised every working day."

Dan Coote, 5 Stone Buildings

We offer solutions across the entire legal market - solicitors like Taylor Rose Solicitors use our solutions to modernise their processes, barristers like 5 Stone Buildings use our chamber management software, Irwin Mitchell have engaged our services to transform the way they work and keep them future ready.

Our key IT services

Cyber security

Law firms have access to a wealth of valuable information, which is why they've become a prime target for cybercriminals. Even before the pandemic, law firms were a top choice for ransomware attacks, and now with the less secure hybrid working environment, that risk is set to increase.

Advanced Cyber Security Services can lift your capacity burden and provide stronger security at greater value. We do this with our proactive threat intelligence, dedicated teams of experienced security professionals and our 'Everything's Covered' approach to keeping your people and data safe. We can give you that piece of mind that your environment is secure, whilst reducing the risk of a breach which can cause unrecoverable reputational and financial damage.

Public and hybrid Cloud

Cloud can be hugely advantageous in the legal sector – providing you with wherever and whenever flexibility, allowing you to scale in response to demand, opex costing, and the possibilities for competitive advantage and productivity gains through automation and intelligent data.

However, it can be difficult to manage and optimise. We recognise that organisations are at different stages in their cloud journey, and we advise, assist, secure and operate wherever you may be. Our range of public, private and hybrid services enable us to provide you with the support you need to fully leverage the power of the cloud and drive your business forward.

Managed services

We know the importance for law firms to have robust systems and support in place, so that you never lose billable hours and can focus on gaining new clients and innovating your services. Advanced's world-class Managed Services are delivered with industry-leading technology, ensuring your organisation's goals are the focus. We're committed to not only keeping the lights on, but keeping you ahead, with delivery models that specifically make space for innovation and a breadth of services that can meet your needs, desktop to data centre.

Our comprehensive range of Managed Services can be tailored to your requirements. We are able to support individual applications through to your entire infrastructure environment, utilising a choice of platforms including cloud. Adopting our Managed Services provides an efficient way to stay up-to-date with technology, have access to expert skills, dedicate more time to your business-aligned IT strategy and address issues related to IT cost.

60% of legal firms feel that they are at a greater risk of cyberattacks due to hybrid working

(Advanced Legal Trends Survey 2022)

Modern workplace

Your users need simple and secure access to the required services and applications, no matter their device or location.

Centred around end user computing, our team of Modern Workplace experts can help with the entire Microsoft 365 product suite, managed desktop services, device management and implementation of critical business applications. By outsourcing these services, we can ensure productivity never dips and users have access to the services they need, whilst you can focus on strategic priorities.

We follow four key principles:

1. We provide security and end user focused services that can be trusted

2. We offer 'as-a-Service' style delivery with modern lifecycle management that enables you to stay current, compatible and secure

3. We support the UK Government Code of Practice

4. We provide innovative solutions with a high-quality managed service experience

Addressing your challenges

The legal sector faces specific challenges that we can help you solve. Our services not only remove the capacity burden of providing and supporting IT for your organisation and its employees, but we can also provide strategic guidance aimed at moving your business forwards with powerful, future proof technology.

Legacy infrastructure & the digital skills gap

An aging server set up and legacy applications can radically hinder organisations' productivity and growth potential. However, concerns around system downtime, rocky transitions, and a lack of the required expertise can hold law firms back from modernising, leaving them stuck on platforms not fit for purpose.

Solution

Advanced will work with you to understand your existing environment and key priorities. We will then devise a strategy to move your firm from a burning platform to one flexible and fit for the legal future, ensuring a smooth transition throughout. We will not abandon you after migration either, as we can provide continuous support, advice and proactive optimisation.

We pride ourselves on ensuring users get the very best from their technology, and we'll be there to support you round-the-clock, ensuring you don't lose billable hours.

The data deluge

Legal firms generate huge amounts of documentation and data which can cause storage, organisational and security issues.

Solution

Advanced can help you on your digitisation journey – leveraging the latest cloud technologies to gain valuable insights from your data and embrace automation capabilities to gain efficiencies. Through this, we not only help you manage and secure your data, but also help you save time, reduce costs, and jump ahead of the competition.

Hybrid workforces and device proliferation

From chambers to court, your users are spread out and constantly moving- only exacerbated by the new 'work from wherever' reality. This hybrid set up not only looks to be becoming permanent, it is also providing a desirable option for hard to hire talent and is essential to supporting productivity and customer service.

Solution

We recognise that lawyers need to access and do their work without barriers. We can evolve your IT estate to provide reliable and secure access across devices and locations, providing anytime, anywhere, any device freedom.

Costs & budget constraints

Increasingly every business must do more with less and the legal sector is certainly not immune to belt tightening. Finding that elusive budget to finance technology systems or innovation projects can be daunting.

Solution

We can help you create the business case for outsourcing services- clearly demonstrating the capital outlays and return on investment projections. Furthermore, with our focus on evergreen solutions, this ensures your technology will stay efficient and future proofed. By helping you modernise your environment and leverage the power of cloud, we can move you to Opex costing models where you only pay for what you use and scale as required.

We help you bake in flexibility, so when the time is right to innovate, grow, or even make necessary cuts, you stand ready with a technology platform that can adapt.

Our technology partners

Real innovation comes from seamlessly weaving solutions together. Advanced work with the very best technology partners to deliver solutions for the legal sector.
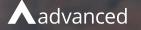
Our technology partnerships include:

Let's fuel your future... together

Advanced IT Services stand ready to help your firm on the journey to a stronger future. Our strategists can help you assess and overcome your challenges, using our considerable expertise in technology and the legal sector.

If you have any questions or would simply like to arrange a call to discuss your requirements further, please contact us here.

> Contact us

Make IT work

advanced
IT Powered Possibility