

## MLC Revolutionise your chambers

**In a changing legal market, chambers face a challenge to ensure they continue to meet client demands by increasing efficiencies and delivering service levels which meet high expectations. All of this must be done whilst reducing the chambers running costs in order to increase revenue and continue to grow.**

Implementing a chambers management solution helps to resolve these problems. Having one solution to manage diaries, fees, case management and time recording has been proven to drive chambers to success and is considered a no brainer for any chambers looking to navigate the substantial challenges in the market.

But - in today's technologically driven world, is that enough? With the rise of digital technology, smarter ways of working are becoming available to chambers that move away from the traditional model. Courts are already adopting digital working and this is warranting a response from chambers. With staff desiring flexible working and clients demanding more frequent and immediate communication regarding cases, chambers face a new challenge of adapting to a world where mobile is seen as a necessity.

To respond to these new challenges, we have developed MLC to deliver a smarter way of working which brings chambers into the digital

age. With Cloud storage, integrated marketing capabilities and a mobile interface; all built into the software, MLC delivers the ability to work in a digital environment combined with mobile tools to help chambers provide outstanding customer service, improve client retention and boost revenue even further.

### **Grow your business**

We understand that chambers need to think strategically about their plans to develop and continue to remain competitive. Our solution is built to support this by bringing all aspects of your chambers together, including document management and storage, fees, billing and case information powered by Cloud and mobile options. Having all the information your chambers needs at your fingertips allows you to understand the performance of chambers in real time, with cases updated on the move.

### **Client >**

St John's Chambers

### **Sector >**

Barristers

*"The introduction of 'less-paper' working gives our barristers, who are traditionally mobile workers, the ability to service clients in a secure and flexible environment, while enhancing the speed and reliability of that service."*

Chris Ronan >  
CEO >  
St John's Chambers

# The next generation of chambers management

## Innovate

In order to continue to maintain a high reputation in the market, chambers need to show current and prospective clients that they are adopting digital tools which improve their client offering. By being easy to do business with, your chambers not only become an attractive option for those seeking legal services, it gives you an extra edge over the competition. Innovating your working practices makes it easier to comply with incoming government regulation, such as the Digital by Default strategy, preparing your chambers for the future.

## Increase your revenue

We've been providing chambers with a solution which has brought forth return on investment for the past 20 years. As technology continues to develop, we can see that paperless options make more financial sense for chambers looking to reduce running costs. Capabilities to store, edit and manage documents within the Cloud reduces printing and courier costs, saving time creating and editing documents, in collaboration with multiple parties and increasing overall revenue.

## Work smarter

We live in a time where barristers and clerks need to be able to work on the move in order to deliver high levels of client service and work in an effective way. MLC is available via mobile, with case documents stored in the Cloud meaning barristers and clerks can action tasks on the go, even when they're away from chambers

*Jacky Chase at 25 Bedford Row says, "The simplicity of navigation and usage of the system is remarkable, especially considering its profound intelligence."*

## Embrace digital

The way chambers communicate with internal teams, as well as prospects and clients has evolved considerably in recent years. The up-to-date functionality within MLC means chambers have the digital tools to attract and keep new clients, for example using the sophisticated MailChimp marketing integration, ensuring clients are being engaged with effectively. Implementing Cloud-based tools means your chambers' case documents are more secure than ever and the burden of document storage is taken away from clerks, freeing up more time to focus on the clients who effect revenue and business growth.

## Collaborate

Working efficiently internally and with solicitors is crucial to maintaining a productive and cost-effective chambers. The sophisticated CRM capability within MLC, combined with the latest in Cloud technology means case management is no longer limited to desktop working. Being able to store, share and edit documents quickly and easily from any device makes collaborating with others quick and simple, resulting in better client satisfaction as casework is completed in a timely manner- suiting the flexible working needs of barristers, clerks and solicitors.

It's time for your chambers to think differently about the way they work. Supercharge your success by empowering your chambers with digital and mobile tools to support your evolution into a chambers of the future. With the traditional model no longer suitable for growing your business, chambers are left with little alternative than to innovate the way they conduct their day to day practices in order to remain competitive and increase revenue.

## More information

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