



# ProSuite

# ProSuite

The ProSuite is our suite of Further Education products covering all the aspects of your day to day College life, providing solutions to your issues from student enrolments to assessments, timetabling and Individual Learner Record (ILR) data analysing. We have the product that will help you, whatever your need.



# ProSolution

Empower your users with a responsive and intuitive Management Information System (MIS) specifically designed for Further Education institutions and Private Training Providers. ProSolution is our easy-to-use system for managing applications and enquiries, through to learner enrolment, registers, timetables, examinations, ILR (Individualised Learner Record) production and reporting.

How we can help you:



## Save time

Reduce staff workload and paper-based processes by providing staff with the key information they need.



## Maintain compliance

Simplified ILR production ensures you can submit on time to the ESFA to receive your funding.



## Keep data up to date

Integrated change requests allow users to request changes to data. Automated workflow authorisation means no more lost paper.



## Integrated course marketing

Keep your prospective learners interested with targeted marketing sharing suitable information.

## Simplified timetabling

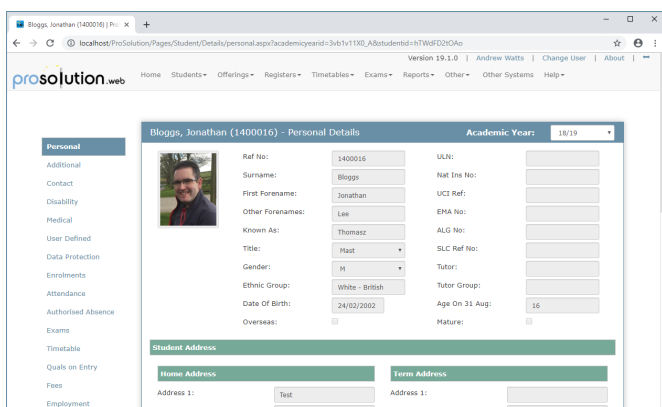


Fully integrated timetables and registers mean no need to export and import from other systems.

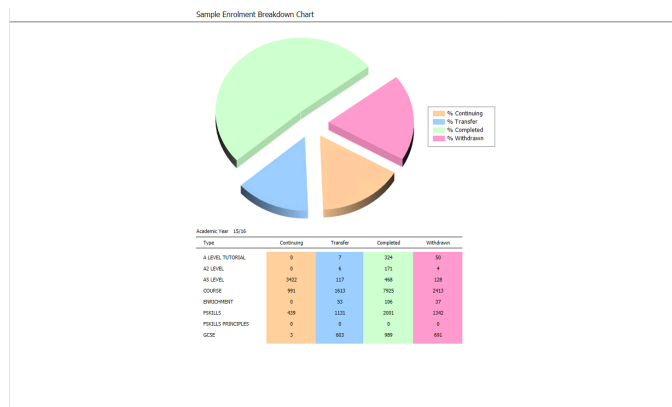
## Easy exam management



Simplify the complexity of managing exams with easy EDI submission and transfer.



Effectively manage prospective learners and their data through the entire enquiry and application processes. ProSolution can also automatically import applicant details from UCAS.



Both standard and user-defined reports are seamlessly integrated into ProSolution and can be accessed easily from a web browser, or the Windows application.

### David Grant > Director of Information Services & Systems > Bath College

"We needed a solution that would support all departments across the College to contribute to this central database, and that could be implemented in a tight timescale from merger to the new academic year. ProSolution was the most responsive to our needs, the best value for money and there was a can-do approach to meeting the deadline. It was a big challenge, but we had confidence in Advanced and we started the new year with a new MIS that smoothly completed 2,000 enrolments in two weeks."

# ProObserve

Streamline your lesson observation recording and analysis to meet the needs of both your organisation and Ofsted. Our lesson observation solution, ProObserve, guides you through the entire observation journey from start to finish; 'By recording key observation details, to generating action plans including development objectives.

*How we can help you:*



## Supporting staff development

Deliver observation results quicker, to support your teams with their development.



## Improved efficiencies



Replace time-consuming spreadsheets; schedule, record and analyse observation data in one place.



## Make informed decisions

Combine with ProAchieve to drill down into factors such as observation areas, course retention / achievement rates and teaching quality.



## Share best practice



Highlight key areas for development to improve quality of teaching and learner outcomes.

## ProObserve Benefits

The screenshot displays the 'Observation Details (5) - Template: Standard Observation' window. It features a top section for 'Observation Information' with fields for Academic Year (17/18), Observer (Ahmad, Anthony), Course (A70002MQ/1), Location ID (AT-101.3), Observation Date (18/06/2018), and Observation Hour (09:00). A 'Visible To' dropdown is set to 'All'. An 'Observe Photo' field contains a small image of a man. Below this is a navigation bar with tabs: Observation, Staff, OAs, Observation Comments, Feedback, Action Plans, Observe Surveys, and Course Details. The 'Course Details' tab is active, showing fields for Observation Status (Pending), Observation Grade, Attendance During Observat..., Num Support Staff Present, Total Lesson Time, Time, Number Students Registered, Observation Type (Probationary 1st Observation), Co-observation (Not Co-observed), Age Group, Lesson Type, and Lesson Activity. At the bottom, there is a status bar with 'Created: demo On 04/06/2018 10:22:28, Last Modified: demo On 04/06/2018 10:22:28' and a toolbar with buttons for Copy Record, Remove Me, Spell Check All, Lock..., Timetable..., Export Observation, and Close.

Record and document important details such as students expected vs attended, observers and moderators present and lesson type and activity. You can also record and view comments from learners, moderators and the staff member under observation.

### Marc Jordan > Assistant Principal > College of North West London

*"Advanced has an excellent reputation across the sector and having multiple products from the same supplier means that our IT systems are more integrated, which saves us considerable amounts of time and therefore, money."*

# ProEngage

Our CRM system is designed specifically for colleges, councils, adult learning and training providers. Develop and manage relationships with your prospective learners and employers from initial enquiry, through to application, enrolment, progression and beyond.

*How we can help you:*

## Targeted Marketing

Create powerful marketing campaigns targeted at new and existing learners and employers.

## Student engagement

The student module manages your relationships with potential, existing and past students.

## Simplified Sales

Manage commercial sales and build easy and accurate quotes with our powerful quote builder.



## MIS Integration

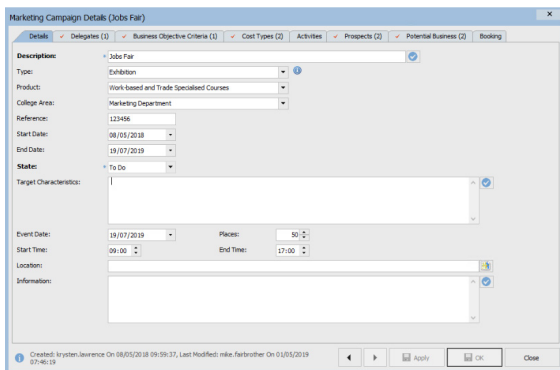
Synchronise with your existing MIS while ProSolution users benefit from full integration.

## Improved communication

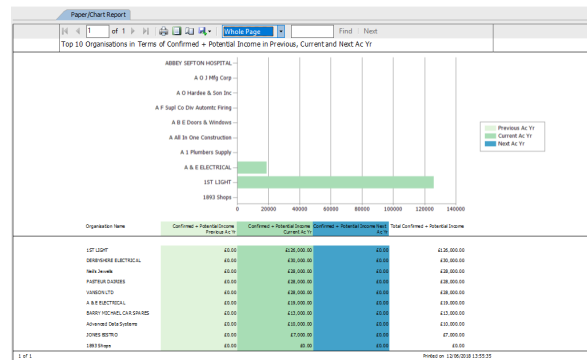
Easily create and send letters, emails and SMS messages to your stakeholders.

## Gain valuable feedback

Create and analyse surveys to enhance customer satisfaction and continue reputation growth.



Design successful marketing campaigns to target employers and prospective students based on fulfilment criteria such as employer or learner needs.



With the powerful report writing facilities taken from our MIS, ProSolution, you can design and distribute the reports that you want, in the format that you prefer.

### Rob Bishop > Head of Strategic MIS > City of British College

*"Giving students information about their performance will increase their accountability and help our staff to engage with them. Providing information about their grades and attendance will increase their sense of responsibility and give them control of their own academic destiny"*

# ProSAR

Our self-assessment solution designed for FE organisations. Based on Ofsted criteria, ProSAR helps you carry out self-assessment so you can be ready for inspection.

## How we can help you:



### Personalised Dashboards

View all the information you need for personal assessment and improvement planning at a glance.



### Be ready for inspection

Built around the Ofsted common inspection framework, you can carry out all of your self-assessments.



### Transparent view

With all assessments in one place, you'll get a transparent view of all assessment data across your entire organisation.



### Flexible configuration



Configure your solution to create an action plan based on your data and judgement grades.

### Drive improvement



Make individual users directly responsible for their own improvement actions.

### Manage quality improvement



Manage SAR completion and your quality improvement cycle from one integrated system.



Agri (Agriculture, Horticulture and Animal Care) | Owner: Demo User | Year: 17/18 | Group: Year Ending 17/18
G2 ☆ ↗

Summary
Evidence
Questions
Judgements
Actions
Courses
Users
Attachments
Related Assessments
Reports

Actions for this Self Assessment (17/18)

...	Action Description	Due Date	Priority	Status	Responsible	✖
...	Do something with enrichment	31/07/2018	Low	Not Started	Demo User	✖
...	Try to get all learners attending more	31/05/2018	Medium	In Progress 25%	Demo User	✖
...	Update lesson plans	31/05/2018	High	Started	Demo User	✖

Show (10) ▲
[System View] ▼
1 - 3 of 3 Action(s)

Create New Action

Actions for All Other Years of this Self Assessment ▼

With all of the assessment data in one place, you have a transparent view across your organisation including key aspects of an individual assessment such as questions and responses, evidence and judgement grades. Using your assessment judgments, you'll then be able to build quality improvement actions that work for you and your organisation.

# ProAchieve

Our market-leading ProAchieve solution is suitable for FE organisations and training providers. Over 95% of FE colleges in England use our solution for analysing learner achievement, retention and pass rates.

How we can help you:



## Inspection readiness

By replicating a variety of ESFA reports, clearly view how well your organisation is performing.



## Flexible and scalable

With optional modules and innovative reporting and analysis, the solution is tailored to you.



## Seamless integration

Integrating with the other products in our ProSuite to get a detailed picture of your learners' information.



## Powerful drill-down capabilities

Extensive drill-down capacity to individual course programs and learners.

## Regular updates

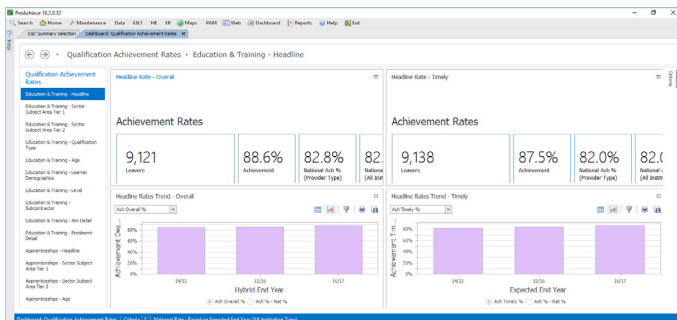


Regularly updated to meet changing ESFA requirements.

## Target setting



Set targets for your learners and give access to staff to build detailed datasets to report on.



Framework Name	Type	Age Group	SSAs	SSAD	Our	Level	Att	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Year
Accounting - AEA	A	24+	03	03.1	0	2	0708	0	0	0	0	0	0	0	0	0	0	0	0	2015
Accounting - AEA	A	24+	15	05.1	4	3	0708	2	0	0	0	0	0	0	0	0	0	0	0	2016
Accounting - AEA	A	24+	15	05.1	4	3	0708	2	0	0	0	0	0	0	0	0	0	0	0	2017
Accounting - AEA	A	24+	03	03.1	0	3	0708	0	1	1	0	0	0	0	0	0	0	0	0	2015
Accounting - AEA	A	24+	03	03.1	0	3	0708	0	1	1	0	0	0	0	0	0	0	0	0	2016
Accounting - AEA	A	24+	03	03.1	0	3	0708	0	1	1	0	0	0	0	0	0	0	0	0	2017
Accounting - AEA	A	24+	03	03.1	0	3	0708	0	1	1	0	0	0	0	0	0	0	0	0	2015
Accounting - AEA	A	24+	03	03.1	0	3	0708	0	1	1	0	0	0	0	0	0	0	0	0	2016
Accounting - AEA	A	24+	03	03.1	0	3	0708	0	1	1	0	0	0	0	0	0	0	0	0	2017
Accounting - AEA	A	24+	03	03.1	0	3	0708	0	1	1	0	0	0	0	0	0	0	0	0	2015
Accounting - AEA	A	24+	03	03.1	0	3	0708	0	1	1	0	0	0	0	0	0	0	0	0	2016
Accounting - AEA	A	24+	03	03.1	0	3	0708	0	1	1	0	0	0	0	0	0	0	0	0	2017
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Accounting - AEA	A	24+	03	03.1	0	3	0708	0	1	1	0	0	0	0	0	0	0	0	0	2016
Accounting - AEA	A	24+	03	03.1	0	3	0708	0	1	1	0	0	0	0	0	0	0	0	0	2017
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Accounting - AEA	A	24+	03	03.1	0	3	0708	0	1	1	0	0	0	0	0	0	0	0	0	2016
Accounting - AEA	A	24+	03	03.1	0	3	0708	0	1	1	0	0	0	0	0	0	0	0	0	2017
Accounting - AEA	A	24+	03	03.1	0	3	0708	0	1	1	0	0	0	0	0	0	0	0	0	2015
Accounting - AEA	A	24+	03	03.1	0	3	0708	0	1	1	0	0	0	0	0	0	0	0	0	2016
Accounting - AEA	A	24+	03	03.1	0	3	0708	0	1	1	0	0	0	0	0	0	0	0	0	2017
Accounting - AEA	A	24+	03	03.1	0	3	0708	0	1	1	0	0	0	0	0	0	0	0	0	2015
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Accounting - AEA	A	24+	03	03.1	0	3	0708													

# ProMetrix

ProMetrix is a web-based dashboard solution that displays key performance indicators (KPIs), ideally suited to FE colleges, training providers, adult learning and local authorities. Consolidating data from multiple systems to a single location, ProMetrix empowers decisions makers displaying the right information in an attractive and concise format, to work smarter and make decisions faster.

*How we can help you:*



**Personalised Dashboard**

Customise your dashboard with a series of different tabs and add your organisation's logo.



**ProMetrix Benefits**



**Make smarter decisions**



View graphs and charts via intelligent dashboards, showcasing your organisation's data in real-time to make decisions and take action faster.



**3<sup>rd</sup> party integration**

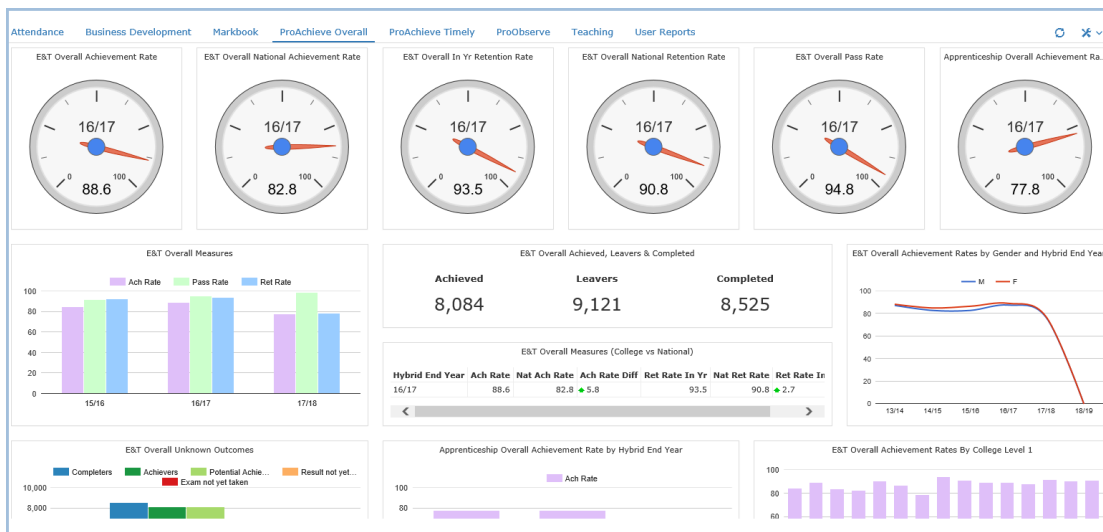
Display key information from your ProSuite solutions and all third party data sources.



**Available on multiple devices**



Access your KPIs wherever you are on PC, laptop, mobile or tablet.



The reports within ProMetrix are displayed as gauges or charts on the dashboard. General users will see the reports selected and configured by the administrator. Advanced users can configure their own dashboards. Dashboard configuration includes selecting and positioning reports and applying criteria.

**Andrew Luck > IS Development, Analysis & Reporting Manager > Oaklands College**

*"ProMetrix has been well worth the money spent and has saved the department a lot of development time."*



# ProMonitor

Ease the marking admin burden and empower your learners with information around their performance with our solution. ProMonitor is our integrated learner monitoring, support and markbook solution ideal for colleges and training providers.

*How we can help you:*



## Flexible reporting

Easily create reports to identify areas of risk within your organisation.



## Track learner



Monitor learner performance against targets set by recording and reporting on learner progress.

## Flexible reporting



With a simple-to-use, intuitive system make marking easier for your staff.



## Easily import data

Import detailed learner and enrolment data to streamline your processes and collate information.



## ProMonitor Benefits

## Customisable system



Customised system structures allow for the solution to be tailored to your individual needs.

The screenshot displays the ProMonitor interface with several panels:

- Meetings:** A list of meetings including "1-to-1 Progress Review Tutorial" (22/05/2018), "NVQ Assessor Meeting" (24/04/2018), "Meeting With Employer" (20/04/2018), and another "1-to-1 Progress Review Tutorial" (02/04/2018).
- My Diary:** A calendar view for June 2018. The selected day (Friday, 1st) shows a diary item with a value of 1. Below the calendar, it states "There are no diary items for the selected day".
- Comments:** A list of comments from Gina Calabrese, including one dated 05/03/2018 about careers advice.
- At Risk Students:** A summary showing "High Risk (2)", "Low Risk (1)", and "No Risk (0)".
- Confidential Comments:** A section indicating "There are no comments returned using the current filter".

ProMonitor holds a centralised collection of key learner details, which makes it easier to raise, track and follow up on comments, actions and risks. Induction information, meetings and one-to-one sessions can be recorded within the system to effectively track any learner issues and create a full, detailed picture of the learner.

### Jo Haine > Information Systems Manager > Solihull College & University Centre

*"Attendance data and Individual Learning Plans (ILPs) are automatically updated which have provided considerable time savings. The solutions' advanced reporting capabilities also allow staff to run queries on individual students or whole courses in real-time to speed up action plans as a result of a classroom observation"*

# ProPortal

ProPortal makes viewing and sharing student information secure, efficient and flexible. Our multi-role solution is ideal for further education colleges, training providers, adult learning and local authorities to share key information with students, parents and employers.

*How we can help you:*

## Improve learner engagement

With their own information at their fingertips, encourage independence and fully engage your learners in their learning journey.

## Safe and secure

Any number of permission groups can be set up within ProPortal to keep learner data safe and secure.



## Easy Navigation

The simple-to-use layout provides easy navigation for all users.

## Accessible on all devices

The mobile-responsive application means users can log in from any device including laptops, mobiles and tablets.

## Improved communication

Keep your students in the know and easily share timetables, attendance entries and exam results via the portal.

The screenshot shows the ProPortal interface for user Gina Calabrese. The top navigation bar includes 'proportal' and a dropdown menu with options like 'Reports', 'Information', 'Learner ILP', 'Support', 'Meetings And Comments', and 'Miscellaneous'. The user's name 'Gina Calabrese' is displayed with a profile picture and 'Add Controls' and 'Reset' buttons. The main content area is divided into several panels: 'Academic Information' showing progress bars for '11AA Test', 'A Course', and 'A Programme'; 'My Learning Diary' listing units like 'Unit 3 - IT', 'Unit 2 - Statistics', and 'Unit 1 - Industrial Relations'; 'My Attendance & Punctuality' showing 97% attendance and 100% punctuality; and 'Recent My Comments' with a list of comments from personal tutors.

ProPortal is designed to support a variety of users; from parents, employers and head teachers at associated schools to the students themselves. Users can view student information and edit as appropriate, based on their requirements and permissions. The system uses permission groups to customise the individual experience to each user, taking the group they belong to and dictating the pages of information available.

### Rob Bishop > Head of Strategic MIS > City of British College

*"Giving students information about their performance will increase their accountability and help our staff to engage with them."*

# ProResource

Take control of your organisation's finances and resource management with ProResource. Suitable for FE colleges, training providers, adult learning and local authorities, ProResource provides you with everything you need to manage financial planning and your resource allocation.



## Drive efficiency gains

Save time with bulk updating and rapidly adjust planning figures e.g. funding stream, enrolment numbers, fees etc.



## Simplified resource management

Easily estimate utilisation using tools to allocate staff hours to courses, assign staff to college areas and scale staff hours to enrolment numbers.



## Financial insight



Keep a close eye on your figures by comparing plans to actual performance at any level.

## Scalable and flexible solution



Configurable to your organisational structure and terminology, tailored to your preferred planning types.

## Single version of the truth



Eliminate the need to consolidate and publish multiple spreadsheets with all plans in one system.

## ProResource Benefits

Details	Enrols	Learners	Percentages	Funding	Fees
EFA	5485	2178	63.66	£3,520,993.20	£0.00
ASB Class	2852	171	15.99	£447,055.35	£0.00
App 16-18	3243	26		£91,933.01	£0.00
App 16-18 Non-Levy	0	0		£0.00	£0.00
App 19-23	3402	25	60.36 (C**)	£76,555.90	£0.00
App 19-23 Non-Levy	0	0	60.36 (C**)	£0.00	£0.00
App 24+	4021	21	66.90 (C**)	£37,791.16	£0.00
PCR	1982	20		£0.00	£0.00
T:	22737	2461		£4,194,328.62	£0.00

Type	Staff1	Staff2	Staff3	Staff4	Staff5	Staff6	Staff7	Staff8	Total Delivery
Fixed	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Group	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
One To One	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Total Income	Total Expense	Contribution	Pound / hour	Cont/Inc %
£4,194,328.62	£17,480.00	£4,176,848.62	£19,702.12	99.58%

The solution enables you to analyse your income and expenditure, comparing actual financial performance against plans. ProResource provides greater insight into your organisation's finances and can enable you to identify areas where resources could be deployed more effectively.

# ProVerify

Designed specifically for FE colleges, training providers, adult learning and local authorities, ProVerify supports you to easily manage internal and external course verification and standardise the verification process across departments.

*How we can help you:*



## Save time

Sampling plans are created automatically and warnings are generated if they become invalid.



## Improve best practice

With a standardised internal verification process across all your departments, encourage best practice within your organisation.



## Task management



Managers can easily monitor and report on staff actions. Staff are automatically notified when an action is assigned to them.

## Drive improvement

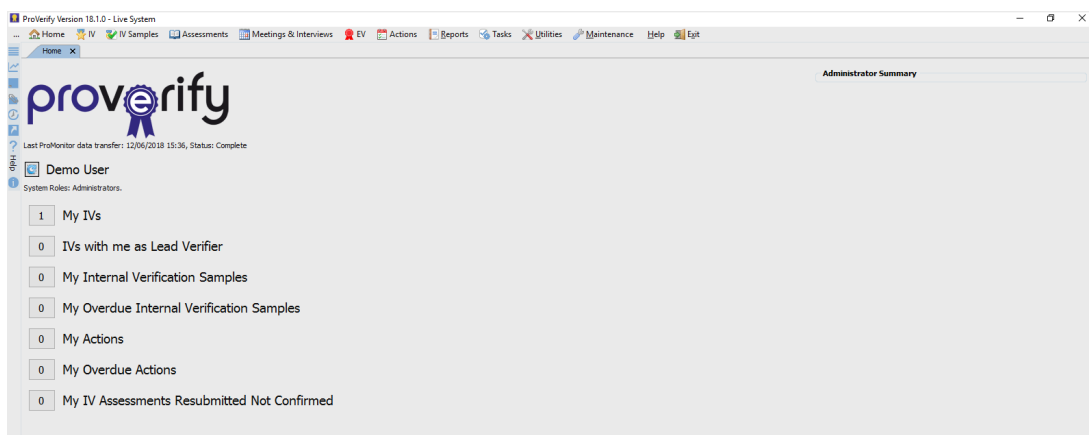


Identify areas that need work so you can act accordingly and continue to improve..

## Simplified analysis



An array of sample reports can be run from various screens and easily customised.



ProVerify records and tracks verification activity so staff can be automatically notified by email when an action has been assigned to them. The home screen displays each user's action list and any that are overdue.'

## More information

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